

*trustangle*  
**COMPANY  
PROFILE**

# Who we are?



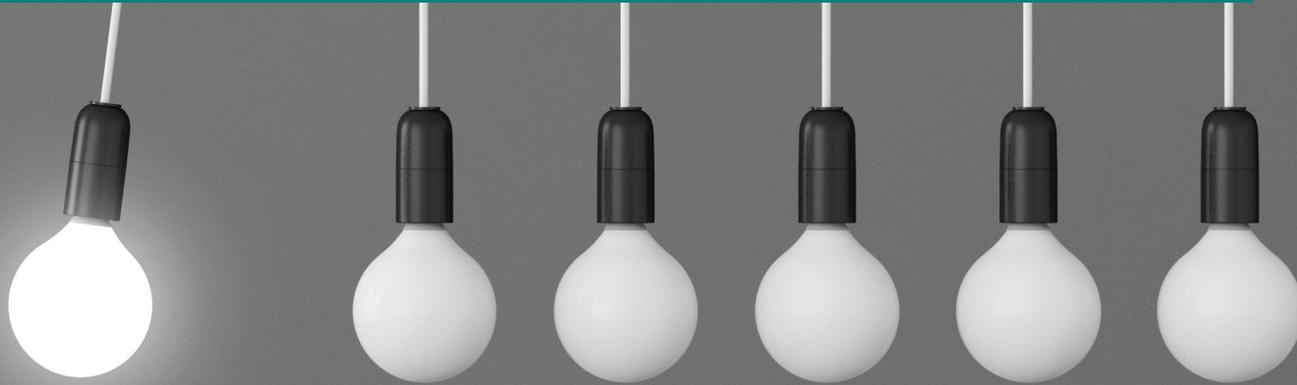
trustangle is a Saudi company to provide IT solutions and services, established in 2014, besides covering Riyadh and Saudi Arabia other regions, we now have offices in many other countries such as: Turkey, India, Philippines, GCC, and more to come.

We provide comprehensive solutions to various sectors such as hospitality, food and beverage, trading, manufacturing, construction, and transportation, with a focus on customers and using the latest technology and IT infrastructure.

We offer our services through specialized departments with deep knowledge and subject matter experts in those business areas. Our team of different nationalities covers all countries of the Middle East and Africa, providing services and support for different time zones.

For the Saudi Arabia market, Trustangle has aligned its goals, strategies, and solutions with Vision 2030, helping our clients and society towards Digital Transformation.

# Our solutions support the businesses in



- Helping leaders to see significant improvements operationally, strategically and financially
- Better Inventory Management, Purchasing / Supplier Order Management
- Better Customer Experience, Satisfaction & Loyalty
- Improving their full company operations
- Getting fewer errors & increasing the efficiency
- Timesaving & Cost Reduction
- Increasing revenues; getting advanced Reports & improving the efficiency in the process across the organization
- Multi-Store functions, technical & technological support
- Understanding all organizations objectives and delivering the functional scope
- Analyzing the business needs and developing a project work-plan according to that
- Configuring the right solutions in a way that it adapts to all businesses
- Validating the solution so that it is deployed easily

- Optimizing, learning from the solution and moving to the support
- Improving employees' experience & the efficiency of the HR team
- Improving regulatory compliance & Simplifying tax compliance
- Optimizing business operations & reducing operations' cost
- Developing strong relationships with the businesses' guests
- Implementing an effective revenue management system
- Managing distribution & Inventory functions
- Saving time on admin tasks

# Awards and Recognitions



- trustangle is honored to have received the below awards - these Awards are presented in a variety of categories including overall sales, innovation, technology, services and solution specific areas. Together with our vendors, trustangle helps customers adopt innovation easily, gain results rapidly, grow sustainability and run more simply.
- 2020 Best NetSuite Solution Provider
- Oracle NetSuite 4Stars Award
- Revel Best Partner
- Oracle NetSuite 2Stars Award

## Customers' Testimonials



### Golf Saudi IT Director – Mr. Bander AlThubaity

We at "Golf Saudi" are pleased with the systems and technological solutions provided by "trustangle" which helped us move forward towards achieving "Saudi Vision 2030" along with providing an easy and simple experience for our customers. We are satisfied with the solutions and programs that have been implemented for us, along with the supporting efforts by the trustangle team in making the use of the programs smoother and easier. "trustangle" has proven to be a reliable technology partner, and we recommend other companies in various sectors to try "trustangle" solutions as they are recommended software development and digital transformation company.



## Burj Al Hamam Managing Director – Mr. Jil Assaf

We are delighted to list trustangle as our technology partner of choice. Strong of a team I am proud of, and with the hands-on support of trustangle technical team, we have been able in a very short period of time to execute with certainty our digital transformation plans. We took a 40-year-old organization from pen and paper to the fringe of technology our industry has to offer.

NetSuite by Oracle is today successfully integrated with our POS, inventory control and HR solutions and more. When you have a strong partner, a proven technological solution, and the determination to succeed, wishful thinking becomes reality. We have done it!"



**Richy**

GROUP

### **Richy Group IT Director - Salem AlBatati**

Richy Group IT Director Testimonial "Having the versatility of an all-encompassing ERP solution like NetSuite's was much better than running separate systems, and it can do pretty much anything."



## What makes us different from others?

- Our team is highly experienced with a Proven track record.
- We provide high quality output and delivery guarantee.
- We provide comprehensive IT solutions.
- Most of the market expansion is done through referral which is a clear evidence of high customer satisfaction.
- We have a dedicated business unit for integration, so whatever vertical system you use to run your business you are welcome to add it to our integration platform.
- We are partners of more than 55 globally recognized international products.

# Vision and Mission



Expanding within the region and spreading our knowledge to help all entrepreneurs and companies run their businesses smoothly and improve their performance. Therefore, we build strong internal processes, and adopt international practices and standards to achieve customer goals.

# Solutions and Services

Our teams, equipped with our range of specialised services, provide accurate and relevant information that will help you make smarter decisions, faster and more consistently across markets.

trustangle offers end-to-end services and a complete line of Smart Industry offerings by delivering cross-industry expertise in technology and digital engineering consulting, talent services, and skilling. We support our clients by providing talent and technology at every stage of the Smart Industry implementation.

# Our Solutions

## POINT OF SALES (POS)

Shiji Infrasys; Shiji Concept; Shiji Payment; Shiji MyCheck; Revel Systems; Renteon; LightSpeed; TCS; CleanCloud

## INTEGRATION

Reachware; Celigo; ZATCA E-Invoices

## MOBILE APP & DIGITAL MARKETING

Digital Marketing; Mobile App Development; Ecommerce; FineDine

## ENTERPRISE RESOURCE PLANNING (ERP)

Oracle NetSuite; Contivio; QuickBooks; Xero; ZenHR; Jisr HR

## HUMAN RESOURCE MANAGEMENT

ZenHR; Jisr HR; TAC-HR People

## MOBILITY

Descartes; VanSales; Fiix Software; Honeywell/VOIC PICK Technology System; Shepherd

# Our services

## A Wide Span of IT and Transformation Related Services

### Delivery

Unique service delivery following products implementation methodologies catered to meet customer and project needs.

### Enablement

Certified Multinational Training Vendors. The company delivers official Products' training on behalf of the vendors with actual project experience.

### Consultancy

Project Management services for large and complex project. We help customers, establish and Implement IT Strategies.

### Support

We offer Full Support framework with system and performance monitoring.

# Glimpse about our Solutions

## Fiix

The #1 platform to plan, track and optimize your maintenance

Fiix is a cloud-based computerized maintenance management system (CMMS) that empowers businesses like hospitality industry to organize their maintenance

departments and turn data into actionable insights. Fiix helps you to plan, track, and optimize maintenance with powerful integrations, reports, embedded AI tools, and more.

In the hospitality industry customer satisfaction is a top priority. Imagine that you are paying for a hotel room, the air conditioner is not working, the ice maker is broken, or there is no hot water in the bathroom. These are the facts of life for facility and maintenance managers in hotels and resorts. Fiix CMMS (Computerized Maintenance Management Software) for Hotels is an efficient way to simplify hotel and resort maintenance operations as CMMS is a comprehensive solution from being an asset maintenance software to a work order software



## Key Benefits of using Fiix

Submit an unlimited number of work requests (even if you're not a user).

The most open integration network available with the ability to connect to any shop floor IoT system or business IT software.

A native mobile app that can be accessed with or without an internet connection.

A custom report builder that sends reports about things like total maintenance costs and PM compliance straight to your inbox.

Completely customizable work request forms, fields, workflows, dashboards, and more.

The ability to manage metrics, inventory, scheduled maintenance, and more across multiple sites.

**Fiix case studies:** <https://www.fiixsoftware.com>

# Fiix Customers



MAC for Airports Maintenance

Madinah



مؤسسة ديم للمقاولات العامة  
Deem General Contracting Est

DEEM company for contracting

Jeddah



SKY ZONE®

Skyzone

Clermont



TAQA (Energy Services)

Al Khobar



SAKEN

Al Khobar



King Abdullah University of  
Science & Technology

Thuwal



شركة  
MOWAH CO.

MOWAH

Riyadh



نادي المدينة  
التعليمية للجولف  
Education City  
Golf Club

Education Golf

Qatar



Saudi Scales and Equipment  
Co. LTD

Jeddah



Rolls-Royce®

Rolls-Royce Saudi Arabia Ltd

Riyadh



## ERP Solutions

### NetSuite #1 Cloud-based ERP

#### What is NetSuite Cloud-based ERP from trustangle?

NetSuite Software is a Cloud-based ERP that manages all your business processes in a single platform and provides an overview of all your businesses across financials back-office operations, CRM, HR and even marketing.

#### Why NetSuite?

- The #1 Cloud ERP Software
- Fastest growing of the top 10 financial management software vendors globally by Gartner
- World's most deployed cloud ERP
- Ranked Leader in their Worldwide SaaS and Cloud-Enabled Midmarket ERP Applications 2017 Vendor Assessment by IDC
- Supports 27 languages
- Trusted by more than 22,000 Customers Worldwide
- Used across 200+ countries and territories
- Localised tax reporting for 54+ countries
- Used by 40000+ companies and subsidiaries



# NetSuite Features:

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## Financial Management

Combine robust financial management with built-in business intelligence to drive smarter, quicker decision-making.

## Order Management

Accelerate the order-to-cash process by tying sales, finance and fulfillment to pricing, sales order management and returns management.

## Production Management

Get your products to market quickly and efficiently by leveraging real-time visibility into production management processes.

## Supply Chain Management

Define, execute and support supply chain/distribution management plans from a single, collaborative platform.

## Warehouse and Fulfillment

Manage end-to-end inventory and inbound/outbound logistics in real time while minimizing total cost of ownership.

## Human Capital Management

Maximize the value of human capital investments and minimize management costs with integrated HCM.



# Contivio

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Contivio is a cloud-based call center management (CRM) solution for businesses small and large, it supports the largest feature footprint of any call center software in the world. It is a multi-channel call center that provides voice, email, fax, SMS, instant messaging, chat, voicemail, and social popups. The user can sit across the incoming, outgoing, and mixed traffic. The solution is fully integrated with leading CRM and ERP applications such as Salesforce.com, Microsoft CRM, NetSuite, Oracle and SugarCRM to name a few.

Contivio's patented Cloud Connect integration provides an active lookup of caller details (eg, screen pops), allowing users to learn more about the caller and provide better support. It has a wide range of advanced telephony and PBX features including IVR, ACD/skill-based routing, queuing, workforce management, and predictive communication or preview.



# Quickbooks

## Accounting Software

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Smarter business tools for the world's hardest workers. Track expenses, customize invoices, run reports, and more, all from one place. Manage your finances anywhere with your accounting data organized in the cloud with QuickBooks, you can track sales, create and send invoices, and know how your business is doing at any time.

Collaborate with colleagues allow your bookkeeper, accountant, or colleagues, to log in simultaneously and work directly with your data online. Securely access your data use advanced, industry-recognized security safeguards to keep all of your data protected. Best of all, your information is automatically backed up.



# HR Solutions

## ZenHR

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ZenHR is a cloud-based Human Resources Management System (HRMS) that is specifically designed to serve everyone from SME to Enterprise customers in the MENA market.

ZenHR is completely localized to the MENA market, including but not limited to tax laws, Social Security, WPS, and GOSI. This provides you with the flexibility that you need to manage payroll in an automated way while ensuring compliance with your local HR-related laws and regulations.



# Jisr HR

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Jisr is an HR software and payroll system created specifically for small and medium businesses in Saudi Arabia to facilitate human resources for administrators and employees with just a few clicks.

Jisr is the central hub for all your people's information. Everything in one place is simple and easy to use.

## **Jisr Features:**

- Best Cloud Attendance Tracking Software: Real-time filtered reports on employee attendance and overtime, all in one place.
- An employee with extraordinary digital experience: Empower employees to be more productive by allowing them to send and track all orders from one place. Let your employees focus on what matters.
- Compliance with labor law: Jisr's HR program is fully compliant and compliant with Saudi Labor Law including leave, employment of women and end of service contracts to ensure that businesses are always inclusive and compliant without much effort.



# Digital Signage Platform

## **Raydiant**

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Raydiant is a digital signage platform which enables users to bring news, menus, promotions, social media, and more to any TV screen using features such as drag-and-drop image and video upload, major file type support and flexible scheduling tools.

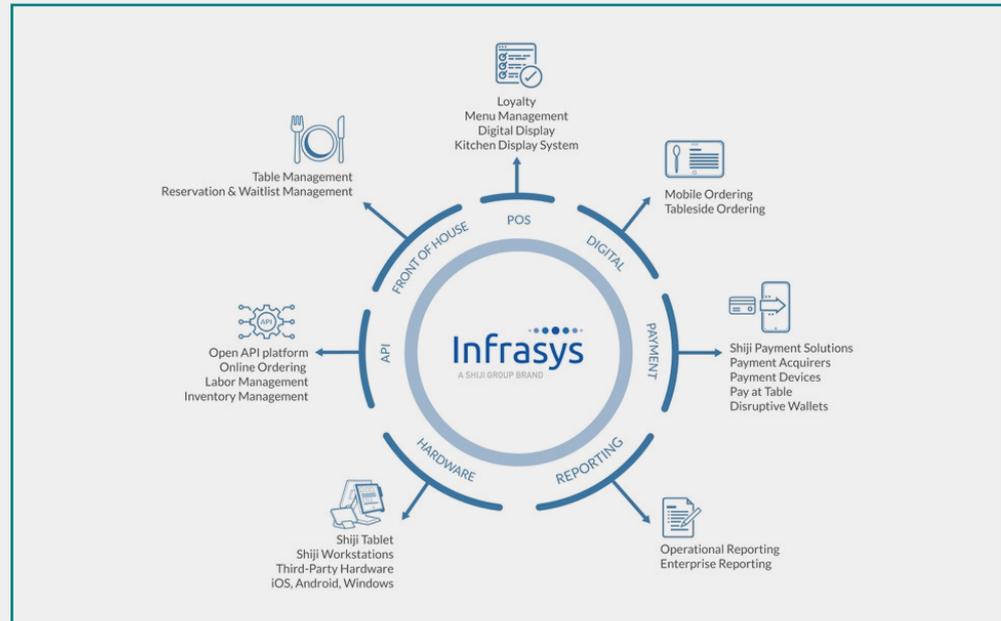
### **Point of Sale (POS) Solutions**

- Revel Systems Food & Beverage Business Management Platform.
- Infrasy's Cloud Restaurant Management Platforms.
- LightSpeed Retail POS.
- CleanCloud Laundries POS.
- Renteon Car Rental POS.

# Revel Systems

- Revel POS system from trustangle is an easy-to-use, feature-rich, customizable point of sale (POS) system. This quick, intuitive, and secure platform is a solution for small, mid-sized, and multi-location businesses. Revel POS system uses a scalable, iPad-based platform and includes menu, customer, employee, and inventory management features. Although a general retail version is available, Revel POS is designed for independent restaurants and small to large restaurant chains and has systems specifically for coffee and pizza shops.
- It's designed to maximize security, stability, ease of use, and service delivery, Revel's ecosystem replaces bulky, expensive legacy solutions with a quick, intuitive iOS-based POS platform that combines cloud-based technology and the mobility of the iPad.
- Revel POS is for businesses from small merchants to global enterprises that are looking for: modernize, future-proof their operations, and implement a system that adds value through incremental revenue, cost reduction, and a better experience for customers and employees.
- Revel from trustangle: tracks your entire inventory, let you know what is to be ordered, enables you to create purchase orders and keeps count of the on-hand inventory. It also allows you to retrieve your customer product's history. With Revel POS you will avoid waste and loss of Data through its Inventory Management System. Human errors are also reduced because it automates a lot of your tedious manual tasks and data collection.

# Infrasys POS



Infrasys is a Cloud-based POS solution, which doesn't require servers and other infrastructure setup. It's built to support hotels' chains around the world. Infrasys is designed to work on any hardware device and operating system as it provides a robust administrative feature set; is user-friendly, easy to learn, and hardware agnostic; and supports a diverse set of experiences.

Manage all of your locations from one central point, with Infrasys Solution from trustangle.

# Why Infrasy from trustangle?

- Gets updated and tweaked based on employees' productivity.
  - A fully cloud-based POS system.
  - Certified by hotel chains around the world.
  - Fully customizable tableside ordering system, which is fully integrated with iPads, Android tablets or Microsoft Surface.
  - Saves time and increases sales as well as customers' satisfactions.
  - Works on any operating system.
  - Gets automatic updates when menus change.
  - Can be updated from one central location and no need to worry about having the images ready.
  - Dashboards are designed to fit your menu, larger buttons for the frequently used items,
- or simply for those you want to sell more of.
- Accepts credit cards or pay-to-room digitally. It's deeply integrated with payment solutions and provides a variety of solutions to accept payments.
  - Multi-lingual functionalities built in, Infrasy helps you to on-board staff and provide localized service to your international clients.
  - A portable and fully-featured restaurant POS to take orders at the table.
  - Online pre-ordering through web-enabled application, Android or iOS devices.
  - Provide digital menus and allow your guest to order via mobile device.
  - Pulls out the reports you need to manage your restaurant rapidly and efficiently.

Infrasy POS is approved by international hotels world-wide and it's a ready interface to integrate with PMS solutions.



## **LightSpeed Retail POS**

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Lightspeed Retail is a complete point of sale and inventory management tool that's easy to set up and even easier to use.

Lightspeed Retail is a cloud-based POS solution that is suitable for retailers in industries such as apparel, footwear, bike, jewelry, pet, sporting goods and home decor.

The solution offers retailers tools including inventory management, retail store management, cash drawer control, payment processing, purchase order management, customer profile access, accounting software integration and integration with POS hardware such as barcode scanner or receipt printer tools. Lightspeed offers a fully integrated, eCommerce platform that allows customers to manage in-store and online inventory, have a single view of customers and analyze multi-channel sales data.



## CleanCloud Laundries POS

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CleanCloud is a cloud-based Point of Sale (POS) software for dry cleaners and laundries with native mobile apps for iOS and Android. CleanCloud is the only choice for your modern dry cleaning or laundry business that will increase your productivity and reduce your costs. It's a pick-up and delivery app that also integrates with your accounting systems, collection carriers, and payment gateways.

CleanCloud POS from trustangle complies with Zakat, Tax and Customs (ZATCA) requirements:

- CleanCloud provides a cloud-based Cashier system, which allows the issuance and storage of an unlimited number of electronic bills.
- CleanCloud Cashier works with all types of bill printers.
- Allows integration with external systems using the Application Programming Interface (API).
- Automated invoice processing, which reduces invoice processing time and costs.
- Electronic invoices include all required fields in the tax invoice issued to the final consumer.
- Generate QR code to include master invoice data (seller details, VAT numbers, totals, etc.).



## Renteon Car Rental POS

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Renteon is a cloud-based car rental software created to automate and simplify vehicle rental processes. It provides tools that support car rental companies in managing their vehicle fleet, tracking, and processing vehicle reservations, and handling the financial side of the business.

### What do your clients need from Renteon?

- Access anytime, anywhere.
- Book from any reservation system.
- Paperless experience.
- Car booking is just a touch away.
- Straight to the doorstep experience.

## **What does your business need from Renteon's car rental software?**

- Control and vision.
- Revenue Management.
- Expense management.
- Better operation, higher efficiency.

## **Why is Renteon the most advanced fleet management software?**

- Safe and fast cloud
- Integration (APIs)
- Standard framework for customization
- Built on the latest technological models
- The software supports smooth upgrade
- Multi-language (supports Arabic)
- Built for GCC requirements
- Fully automated business processes
- Data mining / analysis and reporting
- Easy to use



## Social WiFi

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At Trustangle, we always strive to provide our clients with solutions that make them work smoothly and easily, so we decided to shed some light on an easy and simple solution that will benefit your business, called “Social WiFi”.

WiFi Social allows your customers and guests to connect to WiFi using social media or registration form. This means that visitors can connect faster than traditional methods, it enables them to connect to your WiFi using their social media credentials, ensuring fast and simple login, as a result, businesses can capture data about their customers such as: name, email address And sex...etc aw

### **How does Social WiFi work?**

Unlike traditional indoor WiFi - which typically requires smartphone users to choose your network and ask/type a password - Social WiFi makes it easy for customers to connect to your public WiFi quickly and easily by allowing them to log in via Facebook or Twitter or LinkedIn or other platforms.

# IISAL Digital Receipt

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trustangle 2021 goal is to eliminate papers and replace it with a paperless cloud-based service called “IISAL Digital Receipt”. Thus, it’s our pleasure to introduce IISAL Digital Receipt “the hygienic service” for every enterprise. IISAL Digital Receipt are rapidly spreading everywhere in line with digitalization and sustainability.

By implementing IISAL service, businesses will be able to:

- Get a new customer’s experience
- Afford a cloud-based Loyalty Program
- Increase brand awareness
- Improve and empower your marketing process
- Increase marketing ROI’s
- Target and engage different consumers’ segments
- Capture consumer purchasing behavior and provide in-depth insight

# Mobile Applications

At trustangle we always aim to improve the business by increasing its audience base, brand popularity, sales and revenue generation which is why we created a mobile app that is able to do all these things and help businesses find multiple growth opportunities and generate huge revenue.

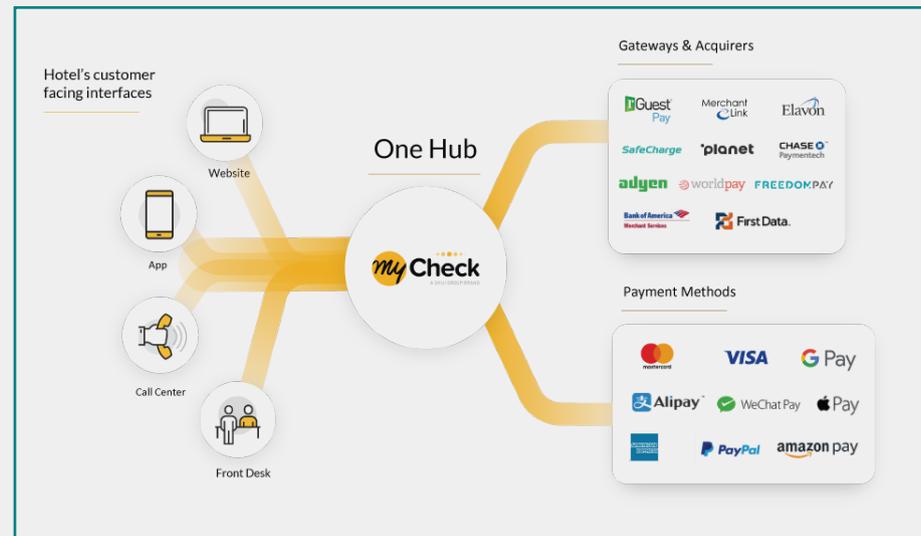
Mobile apps serve as a great marketing tool and help the business to outperform its competitors. The most interesting fact about the mobile application is that it allows entrepreneurs to interact directly with their clients. This is very important for developing customer loyalty.

At trustangle, we build all kinds of applications as per the business requirements. Some of the applications are as follows:

-  Hotel reservations
-  Gamification
-  Retail
-  Restaurant reservations
-  Loyalty Apps
-  Wholesale
-  Order applications

Our experienced team has the ability to integrate applications with different serving systems such as Point of Sale, ERP, Inventory Management Systems, Delivery applications, etc.

# MyCheck Payment Platform

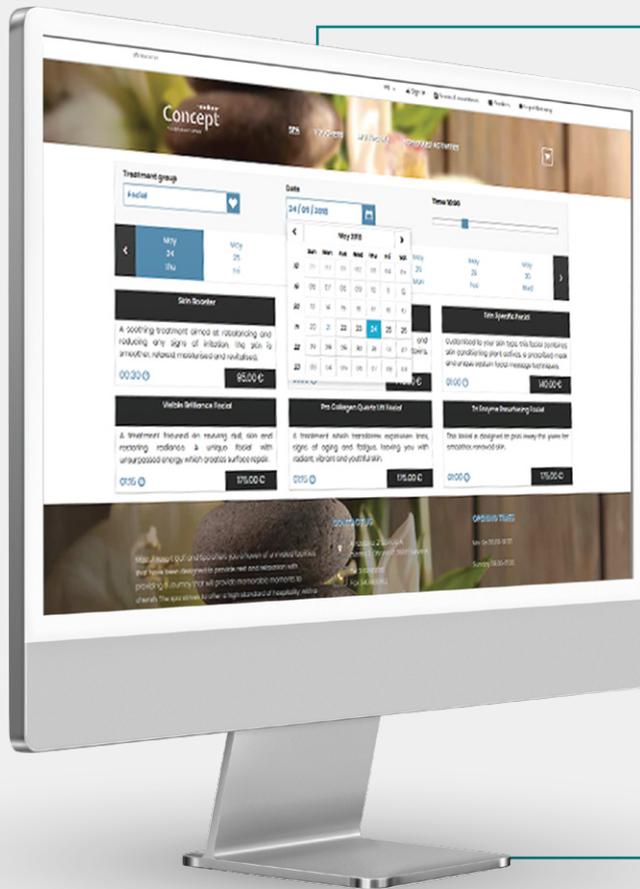


MyCheck's payment platform provides hospitality brands with a secure, fast, and engaging digital experience for guests. MyCheck aligns brands with the ever-changing compliance standards, payment options, and user trends needed to quickly and professionally perfect the digital guest experience. From hotel check-in/check-out to mobile ordering at the restaurant, with loyalty and rewards included.

The MyCheck mobile payment platform consists of three powerful solutions, used separately or in combination, providing your brand a powerful digital customer interaction experience.

# CONCEPT Golf & SPA

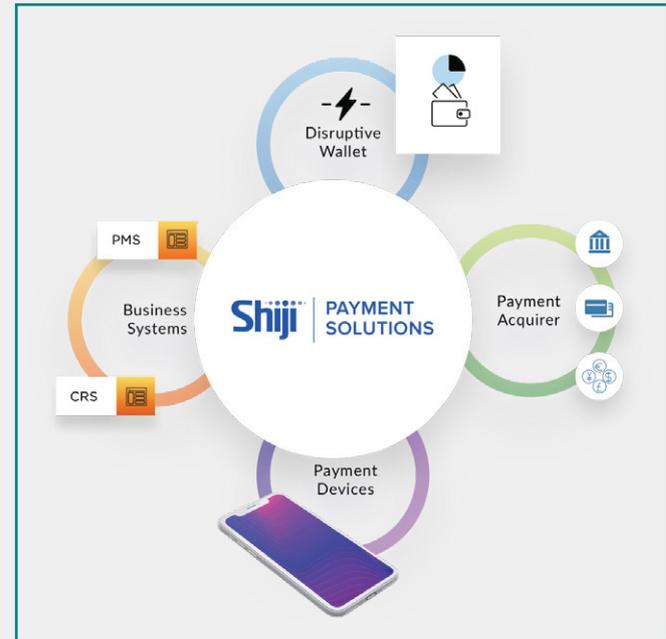
Concept is a global hospitality technology provider, specializing in solutions for the golf, spa and leisure markets. Today, Concept has customers in 58 countries, the software is available in 15 different languages, and a global support network to match. Concept's commitment to new and existing customers means that our software solutions are constantly being developed and improved to add new features and functionality,



based on the requirements of many of the world's leading hotels, clubs and resorts. Concept's open approach to product development and integration enables each customer to deploy to their exact requirements. Our global 24/7 support and training network gives every client peace of mind.

# Payment Solutions

Shiji Payment Solutions is a payment processing software that helps businesses process online payments through debit/credit cards, mobile payments, and Point of Sale (POS) devices. The integrated token system allows employees to process transactions using token proxies and synchronize data across various external applications.



**Shiji Payment Solutions features include:** e-commerce management, user management, transaction monitoring, automated alerts, reporting, and more. It enables managers to simplify payment reconciliation processes, monitor customer accounts, and perform audits



## **Shiji Enterprise Platform**

Shiji Enterprise Platform is designed for hotel groups and hotel chains with a global presence, is quick to expand and deploy, easy to maintain and is equipped with enterprise-grade security.

With enterprise-grade security, guest data is stored and secured in a personal information vault in a geographic area of your choosing. You own and control this data and who can access it.

### **Build Once, Deploy in Minutes**

Since Shiji Enterprise Platform is built for global hotel companies, you only need to configure your portfolio once from a global, regional or brand perspective. All updates to the central configuration are consumed across your properties, based on criteria you specify. Adding a new hotel is just a few clicks away.



# Shiji Enterprise Platform Features:

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## Individual Guest Profiles

With Shiji Enterprise Platform, you will be able to offer enhanced personalization to your guests before, during and after their hotel stay, by managing membership and loyalty rewards, newsletters and more. Most importantly, deliver a unified and personalized guest experience in all your hotels no matter where they are. Intelligently remove duplicate profiles from multiple databases and consolidate guest profiles from all your systems into a single profile, accessible from hotel, spa, restaurants and all other points of guest engagement and service.

## Smart Merge

Suggested profiles are combined directly from the search bar based on a constantly changing algorithm to find the probability of a match. Quickly remove duplicate profiles as you find them, keeping guest profiles clean and up to date.



### Comprehensive Search

Search for names by first name, last name or surname. Search for reservations by account number, channel or email address. Improve employee and guest experiences with fast and efficient comprehensive search.

### Build Once, Deploy in Minutes

Manage global guest profiles from head office or hotel level, ensuring that guests' preferences and requirements are available to all guest contact points, regardless of location or system.



# New Products Announcement

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## REACHWARE SYSTEMS

Reachware is one of the more recent additions to the systems integrator field that offers system integration solutions to businesses of all sizes, and cross industries. Reachware helps businesses transform to deliver services like strategic insight analytics, process transformation consulting, and organisational guidance. Reachware team can also help you build a scalable, efficient, and secure IT landscape to reach your unique integration goals.

## GOLFY

### GOLFY APPLICATION

Turn your Dreams into Reality with Golfy Application. Golfy is a software designed to enhance golfers and clubs' functionalities as well as connecting them together. Golfy Software will:

- Grow your Efficiency
- Reshape your Future
- Improve your Productivity



### JIGSAW WEB ORDERING PLATFORM

In a world where social distancing is the norm, platform like “Jigsaw” is likely to play a defining role in determining how we access high-quality Food & Beverage industry to provide a new path for restaurateurs and cafe shops to make a living moving forward. Jigsaw is an all-in-one Cloud-based delivery and ordering platform for the Hospitality Industry that helps set up digital ordering and delivery systems via mobile, web or call center.

Jigsaw collects all your online orders and synchronize them with your existing Point of Sale (POS), improving your restaurant's operational flow in the process.

Restaurants large and small rely on Jigsaw to reduce failures and order mistakes while speeding up order preparation.

**CARLET**

## **CARLET SYSTEMS**

Carlet Systems is a phenomenon one-stop solution for all your automotive business's needs. Founded in 2020 in Saudi Arabia, It's the best automotive system to manage your business where you can easily accept online reservations, manage payments, improve your fleet management and much more than this, it's all in one Software. Carlet Systems offer you lots of useful features where you can find car rental tracking, driver management, location mapping, billing & invoicing, fines management, inventory management, and many more features for your car rental business, it also manages an online booking process, as well as provides information regarding vehicle maintenance, servicing tracking, user management, and interfaces seamlessly with third party systems.

 **Jolt**

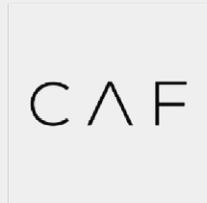
## **JOLT DIGITAL PLATFORM**

Jolt is a digital platform available on smartphones and tablets that helps restaurants and businesses achieve team accountability, digital food safety compliance and enhance employee performance. Jolt helps over 18,000 restaurant outlets increase revenue per store, deliver outstanding customer experiences, and drive long-term growth.

# trustangle Customers

At trustangle, we partner with our clients to provide the most innovative solutions for after sales service. Here are some of our strategic clients:





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